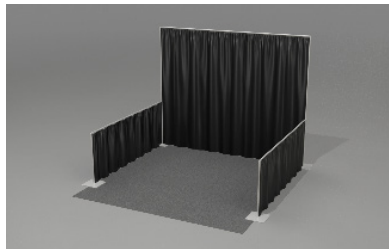


# BUSINESS SERVICES ZONE

The FAA administrator has said he expects over 600,000 drone operators by December 2017. Combine that with the increasing number of startup companies, there's a growth market for support services from insurance, legal, operator education and training industries, to name a few. The Business Services Zone will be THE destination for operators and entrepreneurs looking for companies that can provide these services.

**Exhibiting Options:** (Corner booths are an additional \$500 each)

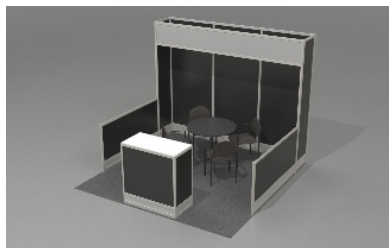


10' x 10' Raw Space

Raw Space Prices:	AUVSI Members	Non-Members	
10' x 10'	\$3,200	\$3,800	— Through Sep. 30, 2017
10' x 20'	\$6,400	\$7,600	
10' x 10'	\$3,300	\$3,900	— Starting Oct. 1, 2017
10' x 20'	\$6,600	\$7,800	

**Exhibit space includes:**

- 8' draped wall
- 3' side-rails
- 2-line ID sign (44" x 7")



10' x 10' Shell Scheme Booth

Shell Scheme Prices:	AUVSI Members	Non-Members	
10' x 10'	\$5,520	\$6,625	— Through Sep. 30, 2017
10' x 20'	\$9,646	\$11,566	
10' x 10'	\$5,620	\$6,725	— Starting Oct. 1, 2017
10' x 20'	\$9,846	\$11,766	

**Exhibit space Includes:**

- Hard wall system (velcro friendly fabric panels)
- Carpet
- 42" H side returns/panels
- Counter with sliding doors (42"h x 39"w x 18"d)
- Track-light with one (1) head per panel
- Header sign
- Cafe table
- Four chairs
- Power (10 amp/1000 watt)
- Opening day cleaning

**Exhibitor Benefits:**

- Company listing in the official XPO Guide, online and event app
- Additional booth listing called out in the Business Services Zone section of the official XPO Guide
- Product Cross-Reference Directory online and event app
- Allotment of complimentary exhibitor badges
- Complimentary customer passes
- Affiliate events and hospitality listing
- Attendee Acquisition Widget
- Show logo/banner ad for your website
- Opportunity to apply for a Solutions Theater speaking slot
- Pre-registered media list
- Press conference rooms

**Interested?** Contact your business strategist now and book space to put your solutions in front of qualified decision makers.



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